

NASDAQ: SVRE | TASE: SVRE

### **Corporate Presentation**



### FORWARD-LOOKING STATEMENTS

This presentation and oral statements made regarding the subject of this presentation contain "forward-looking statements" that involve substantial risks and uncertainties. Such statements include, without limitation, references to the SaverOne 2014 Ltd. (the "Company's") predictions or expectations of future business or financial performance and its goals and objectives for future operations, financial and business trends, performances, strategies or expectations. Forward-looking statements include, but are not limited to, statements about: the ability of our technology to substantially improve the safety of drivers; our planned level of revenues and capital expenditures and our belief that our existing cash and the net proceeds from this offering will be sufficient to fund our operations for at least the next 12 months; our ability to market and sell our products; our plans to continue to invest in research and development to develop technology for both existing and new products; our products or technologies and commercialization efforts; our intention to use local distributors in each country or region that we will conduct business to distribute our products or technology; our plan to seek patent, trademark and other intellectual property rights for our products and technologies in the United States and internationally, as well as our ability to maintain and protect the validity of our currently held intellectual property rights; our expectations regarding future laws; acceptance of our business model by investors; the ability to correctly identify and enter new markets; the impact of competition and new technologies; general market, political and economic conditions in the countries in which we operate; projected capital expenditures and liquidity; our intention to retain key employees, and our belief that we maintain good relations with all of our employees; the impact of the COVID-19 pandemic, and resulting government actions on us; and other risks and uncertainties, including those listed in the section

In some cases, you can identify forward-looking statements by the words "may," "might," "could," "would," "should," "expect," "intend," "plan," "objective," "anticipate," "believe," "estimate," "predict," "potential," "continue" and "ongoing," or the negative of these terms, or other comparable terminology intended to identify statements about the future. These forward-looking statements may not materialize, in whole or in part, or may materialize differently than expected, or may be affected by factors that cannot be assessed in advance. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. You are cautioned not to place undue reliance on forward-looking statements. Except as otherwise indicated, the forward-looking statements contained in this presentation speak only as of the date of this presentation and the Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



# Our mission: Saving lives on the road



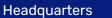
### SAVERONE AT A GLANCE

Car accidents and driving fatalities are on the rise,

SaverOne is an Israeli tech startup which develops advanced road safety solutions. Our proprietary technology reduces driving accidents, making our roads safer for everyone.









2014 Year Founded



Nasdaq: SVRE TASE: SVRE



40+ Employees



100+

**Active Customers** 

Diverse IP Portfolio Registered & Pending

20 +



Target

markets:

### **SAVERONE OFFERING**





#### CORE TECHNOLOGY, BASED ON MOBILE RF FOOTPRINT, USING SIGNAL PROCESSING AND AI



IN-CABIN DRIVER DISTRACTION PREVENTION [Commercial solution, installed in over 3,000 vehicles]

- Automatically identify which phone belongs to the driver, applying the Safe-Mode only onto it
- Distinguish dangerous apps, like texting and social media, from non-dangerous ones, like navigation

Aftermarket fleets (Commercial Vehicles) OEMs (Vehicle manufacturers)



**VRU\*** SAFETY SOLUTION - "SENSOR-4" [In development, expected sales to start end-24]

- Detecting distracted VRUs, preventing collisions
- Enhancing the ADAS sensor suite

- OEMs (Vehicle manufacturers)
- Autonomous vehicle (Commercial & Passenger)

**~ 4,300 Systems** ordered cars, trucks, and buses

### **GLOBAL FOOTPRINT**

**Proven track record** in mitigation of risks caused by distracted driving

**100+ companies integrated** SaverOne's system into their fleets

Collaborations with insurance and leasing companies

**Pilots & Demos** in the USA, Europe and Asia

Partnership with

**Iveco,** one of Europe's largest truck manufacturers A successful POC on our VRUP solution with a prominent truck manufacturer in Europe







### IN-CABIN DRIVER DISTRACTION PREVENTION (DDPS)





### 1.35M

Annual traffic fatalities worldwide<sup>(1)</sup>



### \$850B+

Total economic costs of traffic accidents in the U.S. each year<sup>(2)</sup>

#### **\$60B** Amount distracted driving costs employers<sup>(3)</sup>

\$11M

Average settlement cost for a fatal accident involving a commercial fleet driver<sup>(4)</sup>

DISTRACTED DRIVING IS NOW A GLOBAL SAVERONE TRAFFIC SAFETY ISSUE

### $\triangle$

#### **Financial & Social Costs**

In the U.S. alone, 1.6 million traffic accidents<sup>(5)</sup> and ~4,600 fatalities<sup>(6)</sup> are directly caused by cell phone distraction every year



#### **Difficult to Enforce**

- Hard to witness violation when the phone is in the driver's lap
- Not always a primary offence-drivers can't get pulled over for only violating cell phone law



#### Fines Don't Discourage Actions

 U.S. local texting-while-driving fines can range from \$20 to \$1,000



#### **Increased Government Regulations**

• Regulators across the globe are attempting to combat this trend through increased regulatory activities

World Health Organization (WHO): Global status report on road safety 2018

- NHTSA Study Shows Motor Vehicle Crashes Have \$871 Billion Economic and Societal Impact on U.S. Citizens
- LifeSaver: Distracted Driving: The Auto Insurance Industry's \$30 Billion Elephant in the Room National Safety Council: Costs of Motor-Vehicle Injuries
- National Safety Council Estimates That At Least 1.6 Million Crashes Are Caused Each Year by Drivers Using Cell Phones and Texting

Mr. Auto Glass: Texting While Driving is Dangerous and Illegal



### **SAVERONE DDPS:**

Eliminating Driver Distraction due to Cell phone

S SAMER:



#### Driver-Area Mobile Recognition

SaverOne activates only when driving, and automatically detects all cell phones operating in the driver's zone

#### Establish Connection

SaverOne's system recognizes the device within the driver's zone then automatically connects it to the SaverOne app

#### Vehicle is Protected

SaverOne prevents the use of distracting apps. When stopped, full functionality returns



#### Alarm is Activated

If the system cannot connect to the SaverOne app, an alarm is activated, reminding the driver to reconnect



### IN-CABIN DDPS IMPLEMENTATION IN VARIOUS MARKETS

#### **AFTERMARKET** SOLUTION



#### **Fleet Managers**

Mitigate costly accidents with improved driving behavior

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#### Public Transportation

Prevents costly, dangerous accidents associated with buses, trains and other transit fleets



#### Private Vehicle

Increased confidence for families with young adult drivers

### **OEM** SOLUTION



#### Vehicle Manufacturers - SW

Software solution integrated with the vehicle infotainment system. Optional app integration.



#### Vehicle Manufacturers - HW

Hardware solution integrated with the vehicle infotainment system and HW ecosystem. Optional app integration.





Number of times the driver tried to open application within one hours of driving



### SELECTED CUSTOMERS

Government & authorities	Binel     Specific and the spec
Industry & manufacturing	
Infrastructure & natural resources	
Transport & vehicle	IVECO SECONDIDER OF CONSIDER HEADING
Logistics & transportation	



## VRU PROTECTION SOLUTION RFADAS Sensor





**Vulnerable-Road-Users** (VRUs): pedestrians and cyclists are 'glued' to their smartphones

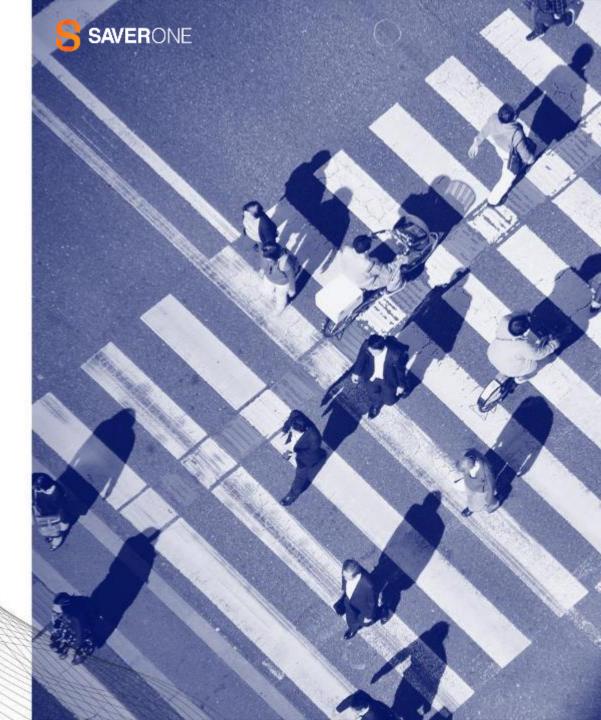
- VRUs are estimated to be 70% of the death cases in urban accidents, almost 40% of them are pedestrians<sup>(1)</sup>
- Safety risks of pedestrian crossing points with reduced visibility **are high**

The challenge increases due to:
Adverse weather conditions & Non-Line-of-Sight (NLoS) – where performance of Radar, Lidar and Camera is degraded

Limited performance of Radar, Lidar and Camera in providing vehicle's **situational awareness**<sup>(2)</sup>

(1) Mikusova, Miroslava, Joanna Wachnicka, and Joanna Zukowska. "Research on the Use of Mobile Devices and Headphones on Pedestrian Crossings—Pilot Case Study from Slovakia." Safety 7.1 (2021): 17.

(2) Situational awareness is having an accurate understanding of 'what is going on' relating to the situation or system of context to the vehicle





### THE CHALLENGE: ADDRESS DEGRADATION OF CURRENT SENSORS' PERFORMANCE



Weather, Non-line-of-site, lightning conditions



Detecting VRUs in **NLoS and adverse** weather is a challenge for the automotive sensors, especially in urban area.



Under **ideal conditions**, Camera, Radar & Lidar provide enough information to secure safety.



In practice, rain, snow, fog, and hail impede these sensors' operability and demonstrate their **poor performance** <sup>[1]</sup>.

21% of vehicle crashes annually are due to **adverse weather conditions**, and 46% of these are caused by **rain** [2]. Most **pedestrian deaths** occurred in **urban** settings (84%) and during **dark lighting** (74%) <sup>[3]</sup>.

Zang, Shizhe, et al. "The Impact Of Adverse Weather Conditions On Autonomous Vehicles: How Rain, Snow, Fog, And Hail Affect The Performance Of A Self-driving Car." IEEE vehicular technology magazine 14.2 (2019): 103-111.
 <u>NHTSA: How Do Weather Events Impact Roads</u>?. 2020
 <u>https://injuryfacts.nsc.org/motor-vehicle/road-users/pedestrians/</u>. 2019



### **SAVERONE VRUP SOLUTION**

Detecting VRUs based on RF footprint using Signal Processing and AI

- ADAS sensor, integrated within the vehicle
- Detects the signals of nearby cellphones, calculating their location, speed and direction of movement
- Provides input to the vehicle's sensor fusion/decision making *ECU*
- Vehicle / Driver *outputs*:
  - Visual / Audio / vibrate alert
    Integrated braking system

#### **RF sensor technology main advantages:**

- Performance in Non-Line-of-Sight (NLoS)
- No degradation in severe weather conditions
- Detecting distracted pedestrian
- RF agnostic across a wide range of wireless technologies: Cellular, BLE, Wi-Fi







### **EXPERIENCED MANAGEMENT TEAM**



#### Jacob Tenenboim Chairman

- Over 35 years of experience in management and entrepreneurship in the technology arena
- In addition to executing numerous M&A transactions, Jacob has led ~10 companies and startups to successful exits within various areas of the high-tech industry



#### Ori Gilboa Chief Executive Officer

- Over 25 years of experience in the automotive and retail industry
- Prior to SaverOne, Ori served as CEO for James Richardson and the Negev Group, as well as General Manager of the auto division for Mayer's cars and trucks



#### Yoav Zilber

Head of Business Development

- Over 20 years of experience in international marketing, and business development with global experience,
- Prior to SaverOne Yoav worked as VP Business Development Africa at Vital Capital and & CEO of Jets Investment Ltd..



#### Yossi Cohen

Chief Operating Officer & Co-Founder

- Over 20 years of experience in leading global operations in the high-tech arena
- Prior to SaverOne, Yossi served as Senior Manager of Program Management & Business Operations with Motorola Solutions



#### Aviram Meidan Vice President Research & Development

- Over 20 years of experience in automotive products' development management and global roll-out
- Prior to SaverOne, Aviram served as VP R&D for Micronet Ltd, as well as CTO of the automotive division in Telit Wireless Solutions and a Senior Manager at Motorola



#### Omri Hagai Chief Financial Officer

- Over 10 years of experience in the financial management of public companies
- Prior to SaverOne, Omri served as Director of Finance for BrainsWay & Disclosure and Reporting Controller of israel Chemicals.

### **SAVERONE - A RECIPE FOR SUCCESS**



#### **Talented Leaders**

- Strong management with 100+ years of combined experience
- Clear mission, laser focus and demonstrated success
- Deep knowledge in automotive safety and insurance

#### Visionary, Disruptive Technology

- Fast, accurate and robust identification of driver location
- Global leadership in preventive solutions
- Deep Al domain use



#### **Strong Market Validation**

- Demonstrated successful programs with top-tier global companies
- Case study with major OEMs to be replicated globally
- Fast & growing revenu with about 3,000 installations



#### **Recurring Value**

- Optimal SaaS product with a massive TAM
- Growth engine for vehicle manufacturers to drive recurring value

#### Humanitarian Signature

• Potential to create a global, historic mark on humanity



www.saver.one